# John Bryson Harvey

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### **EDUCATION**

# **Baylor University, Department of Communications**

Bachelor of Arts and Sciences, Digital Media

Conversa College Spanish Study Abroad Program in Costa Rica

### **EXPERIENCE**

## **Akumin - Preferred Imaging**

Account Executive

- Acquires medical imaging orders from hundreds of clinics around the Dallas County area.
- Increased location scans by 50% within first few months through building relationships with clinics. doctors, nurse practitioners.
- Visits approximately 20 offices a day to maintain relationships and increase business.
- Oversees a vast array of accounts in a fast-paced industry that demands excellent interpersonal skills and communication. •

### **Sport Hooks**

Digital Media Coordinator/ Website Administrator

- Developed and designed new website interface for e-commerce, managed over 500 products, and created digital content for • marketing purposes with the Adobe suite.
- Increased online sales by 20%. •

# SocialCentiv

Interactive Producer

- Managed social media accounts for high-profile clients including Papa John's Pizza, Active Network, Hooters, Dallas • Cowboys Pro Shop, AT&T Stadium and a variety of other businesses.
- Coordinated with marketing teams of businesses ranging from start-ups to corporations. •
- Created and refined keywords to optimize social media responsiveness and customer acquisition.

### **RE/MAX Professionals**

REALTOR, Licensed Buyer's Specialist

- Sold 10 homes with a real estate office recognized by Wall Street Journal in the Top 250 Real Estate Teams in America.
- Prospected hundreds of homebuyers utilizing CRM software and worked collaboratively with the marketing team.
- Worked extensively with clients face-to-face, evaluated their needs, and showed homes.
- Edited Texas Real Estgate Commission (TREC) contracts, as needed.

### Shred Stixx

DVD Editor and Producer

- Produced a series of wake-surfing instructional video clips available for digital download and DVD sale.
- Filmed/ edited footage for wake-surfing instructional series and sold over 350 instructional video clips via online download.

#### **Crybabies Peppers** Waco, TX Nov 2012 Digital Media Coordinator Created promotional video for submission to an entrepreneur reality show on the Food Network.

**Starplex Cinemas** 

Production Supervisor

 Produced an Intense Digital Experience (IDX) promotional video with the RED Scarlett camera alongside a team of professional videographers; video was shown before films in all Starplex Cinemas.

# **LEADERSHIP & ACTIVITIES**

### Sigma Alpha Epsilon

Social Chair

- Planned and coordinated high-attendance events for an organization of over 70 members. •
  - Managed Salsa-Fest, an event showcasing Waco's best Tex-Mex food, which raised \$17,000 for Children's Miracle Network and the Baylor Hispanic Student Association.

Waco, TX Sept 2011 - Aug 2014

Austin, TX Jan 2012

Waco, TX Dec 2014

June – July 2014

Dallas, TX Feb 2017 – Present

Dallas, TX

March 2016 - May 2016

Apr 2015 – February 2016

Tyler, TX

Austin, TX

May 2012 – Feb 2013

Waco, TX May 2016 - Jan 2017

Standards – Elected Council of Internal Affairs and Disciplinary Action

• Met frequently with Baylor University Student affairs to coordinate organization presence on campus.

# Merchandise Chair

• Designed merchandise sold for organizational, charitable fundraising, and local advertisement, which raised nearly \$8,000.

# Assistant Treasurer and Website Admin

- Helped manage the organization's account of over \$70,000 for submission to nationals and charitable donation.
- Prepared financial statements, disbursements, and implement collections procedures, and managed the chapter's website.

# Pledge Class President

Jan 2012 – Jan 2013

Sept 2012 – Aug 2013

Sept 2012 – Aug 2013

- Planned and managed activities with other organizations for new-member philanthropy and campus presence.
- Coordinated a Children's Miracle Network charity event that raised the money to fund a heart transplant for a young girl.

# ADDITIONAL INFORMATION

Licensed Realtor with residential sales experience

Proficient in Final Cut Pro, Word, PowerPoint, Adobe Photoshop, and Adobe Premier.

Experience with Python, Cryptocurrency trading, Bittrex, BitFenix, Binance, Coinbase, Kraken, Gemini, HitBTC, ICO investment, Microsoft Excel, Microsoft Access, Shopify, Adobe After Effects, Lightroom, Illustrator and Dreamweaver.

Knowledgeable in E-Commerce, Cryptocurrency, Medical Imaging, Real Estate, Digital Communications, Logistics, Social Media, Virtual Reality and Digital Cinema.

# VOLUNTEER WORK

- Meals on Wheels (2003 2017)
- Boys and Girls Club of Waco (2011 2016)
- Susan G. Komen (2016-2017)

Sept 2012 – Aug 2013