

Gary Trimboli

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(786) 327 86 66



Work Experience

2009 – Present

Director of global client relations & sales

ABTS Convention Services – Miami, FL, USA

Working as international group housing provider for 26 major U.S. medical association, specializing in global sales and strategic planning for international delegations and sponsors coming from overseas to U.S.-based medical meetings.

I offer my clients a vast expertise on hospitality, global sales, marketing strategies (including ethic and compliance guidelines) to develop their business operations, B2B connections, international programs, and help increase levels of customer services as well as attendance at medical association meetings

Since 2009 I have worked closely with OnPeak, CMR, Experient, J Spargo, Wyndham Jade, Smith Bucklin, Orchid Events, Expo Vision, serving the following clients:

- American Academy of Orthopedic Surgeons
- American Academy of Asthma Allergy and Immunology
- American Academy of Dermatology
- The Endocrine Society
- American Academy of Neurology
- The Association for Research in Vision and Ophthalmology
- Hearth Rhythm Society, American Psychiatric Association
- Digestive Disease Week
- American Diabetes Association
- American Society for Microbiology
- American Academy of Otolaryngology - Head and Neck Surgery Foundation
- American College of Surgeons
- IDWeek International
- American Society for Bones and Mineral Research
- Transcatheter Cardiovascular Therapeutics
- American Academy of Pediatrics

Gary Trimboli – Resume

- American Society of Anesthesiologists
- American Society of Nephrology
- American College of Rheumatology
- American Academy of Ophthalmology
- American Epilepsy Society;
- San Antonio Breast Cancer Symposium
- American Heart Association
- American Association for the Study of Liver Diseases
- North America Spine Society
- International Stroke Conference
- American Urological Association

2009

General manager

Hotel Barracuda Inn – Watamu, KENYA

Responsible for the operations of the whole hotel. Some of the tasks include setting hotel rates, allocating budgets for each department, approving expenditures, and ensuring that the standards of service of the hotel are maintained.

In addition, supervise other managers and staff, coordinate business operations, develop business strategies, work directly with clients and dealing with complaints and comments, hiring and firing staff, public relations with the media and with the local governments.

2007 – 2009

Guest service manager

Hotel Sheraton – Stockholm, SWEDEN

Ensure prompt, efficient and courteous reception of guests, record and administer arrivals and departures, assist in training new staff members, coach them and monitor their performance, full awareness of current daily status of Hotel, communication and recording of complaints, be aware of daily functions, events, and VIP group arrivals coordinator.

Education

2001 - 2007

Bachelor Degree

“La Sapienza” University of Rome – Rome, ITALY

Bachelor`s degree in Japanese and Korean studies, Department of Oriental Studies.
February 2007
110/110 - Summa cum Laude

Languages

Italian; English; Spanish; French; Swedish; Japanese