

Oana Motea

EDUCATION

“Carol Davila” University of Medicine and Pharmacy **Bucharest, Romania**
MSc. Healthcare Management & Public Health 10/2011- 07/2013

WORK EXPERIENCE

The Romanian Health Observatory (ORS) **Bucharest, Romania**
Healthcare Specialist 04/2014-

- Develop and implement the first public information collection of all Romanian hospitals structural indicators (clinical-DRGs, quality, access, financial, human resources) – Hospistat
- Conduct research studies on health policies and the performance of health services in Romania
- Produce objective analyses on the level of preparedness of the healthcare facilities and care services capabilities in case of multi-hazard emergency (ex. earthquake) in Romania
- Monitor European initiatives and projects on clinical pathways, HTA and health economics

Philips Healthcare **Romania - Netherlands**
Healthcare Specialist -Emerging Business (Diagnostics) 09/2016-02/2017

- Gain insights in the Romanian overall healthcare system (reimbursement, pricing policies, national health programmes activities, local clinical practices, etc.) and In-vitro Diagnostics (focus on Point-of-Care Cardiac solutions) market environment
- Conduct interviews with health facilities, prehospital care services and ambulatory services relevant stakeholders
- Assess the Romanian market (size, growth, participants, dynamics and trends) hospital needs and potential for handheld diagnostics PoC
- Advise a G2M plan and a strategy for the Romanian market for an IVD technology

UPS EMEA Region **Brussels, Belgium**
Healthcare Marketing Specialist 03/2015-09/2016

- Involved in the development of the annual business EMEA Healthcare logistics marketing strategy; including monthly business reports
- Analyse and report business performance of EMEA region on Healthcare (sub)segments for SMEs, support specific internal ad-hoc analysis on the industry subsegments (Medtech, Biopharma, Clinical trials, Medical Laboratories, Hospitals etc.)
- Perform market research and analysis into healthcare (sub)segments and healthcare customers (cold chain logistics, recalls, trends, M&A, EU/FDA regulations, competition, etc.); support the business with the input of market insights
- Collaborate and support a remote team of 7 industry specific experts across Europe

Kraft Foods R&D Inc. **Munich, Germany**
Human Resources Solutions 03/2013-03/2014

- Ownership of the intern recruitment process, preparation of all contract related documents and administration of hire and leave process (28 interns)
- Support all learning and development related topics (from evaluation and tracking of training needs to administration and organization of development activities)
- Organize the Corporate Social Responsibility event for Munich site
- Support the development of the R&D European Recruitment Campaign

SOROS Foundation Romania **Bucharest, Romania**
Transparency Perseverance Project Member 01/2013 – 04/2013

- Develop a Transparency Map, a web application that will tell citizens whether and how public administration institutions meet their duty to communicate transparently with the citizens
- Promote transparent publication of information on websites of local and central public institutions

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- Monitor public services available online, open data and e-governance
- Web applications that encourage public participation in decision making

Cultural Envoy for Exchange Development

Santiago, Dominican Republic

Recruiter & Organizational Developer

02/2010-04/2010

- Implement a recruitment campaign (23 students recruited) and design the induction plan
- Organize a job fair (8 companies, 1500 students)
- Create an educational and development year plan for AIESEC Dominican Republic members

LANGUAGES

	Understanding				Speaking				Writing	
	Listening		Reading		Spoken interaction		Spoken production			
English	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
German	B1	Independent user	B1	Independent user	A2	Basic user	A2	Basic user	A2	Independent user
Spanish	B1	Independent user	B1	Independent user	A2	Basic user	A1	Basic user	A2	Basic user

PERSONAL CHARACTERISTICS

Computer skills	Microsoft Office, Oracle, EpiInfo, eViews, SAP (SHARP), Taleo, Social Media
Driving license	Category B
Hobbies	Skiing, Tennis, Travelling, Film Festivals, Collecting keys
Organizations	C.A.R.E Co-Founder; AIESEC Romania Alumna; Link Education&Practice Alumna

CONFERENCES & WORKSHOPS Participation

Institutional Workshop EPHA	02/2017 Brussels, Belgium
Migration Health Workshop	12/2016 Bucharest, Romania
European Healthcare Forum Gastein	09/2016 Gastein, Austria
WHO Pharmaceutical Pricing & Reimbursement Policies Summer School	08/2016 Vienna, Austria
Personalized Medicine Conference	06/2016 Brussels, Belgium
EPHA Annual Conference	09/2015 Brussels, Belgium
Regional Health Summit ZF '14	05/2014 Bucharest, Romania
Healthcare Law Conference	11/2012 Bucharest, Romania
World Health Summit	10/2012 Berlin, Germany
62nd WHO Regional Committee for Europe	09/2012 Malta
LEADERS Education - Healthcare Leadership	05/2012 Bucharest, Romania
Waste Management Certification	02/2015 Bucharest, Romania
Youth Work Outside Study Visit (Youth in Action, EU)	05/2014 Yerevan, Armenia
Human Rights (Youth in Action, EU)	08/2012 Kljuk, Bosnia & Herzegovina
Conflict Management (Youth in Action, EU)	05/2012 Vlora, Albania
EuroTube-the power of new media (Youth in Action, EU)	11/2011 Bakuriani, Georgia
International Risk Management Conference (Youth in Action, EU)	07/2009 Novi Sad, Serbia
Youth Diversity in Intercultural Dialog (Youth in Action, EU)	07/2009 Baku, Azerbaijan

AWARDS

A.T. Kearney Next Female Consultants	05/2017 Bucharest, Romania
Development of Communication & Interpersonal Skills	10/2006 Thessaloniki, Greece
EU Leonardo da Vinci Placement Programme	

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