

# SAPTADEEP BASU

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## SUMMARY

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- Project Manager with an MBA with overall 9 years of experience - 1.5 years in managing global industrywide regulatory projects in the financial domain and 7.5 years of experience in delivering large scale power projects
- Founder of an online social networking platform in the literary domain. Worked across the entire lifecycle of the product - from concept to consumer and beyond (customer analytics, marketing, monetisation, etc.)
- Managed both large and small, and complex Fixed Price and Time & Material Development as well as Managed Services contracts, in Waterfall and Agile execution across industries
- Worked in the implementation and adoption of Robotic Process Automation (RPA) at Goldman Sachs and ideation stage of using DLT for margin call issuance and settlement
- Published author of a fiction novel, a business case writer and a marathoner. Also awarded by the President of India for scouting. Scored 730 in GMAT in 2015 in first attempt
- A frequent speaker and often write in Goldman Sachs blog

## EXPERIENCE

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### **Vice President – Change Delivery Goldman Sachs ([www.goldmansachs.com](http://www.goldmansachs.com))**

**May 2016 – Current  
Bengaluru, India**

My primary role at Goldman is to evaluate existing operational processes, conduct gap analysis and provide solutions for improvement, execute the solutions and benchmark the results to deliver change. I'm also responsible for the delivery of industrywide "Margin Rules" project that impacts the firm liquidity. The objective is to make the firm compliant with the regulatory changes, and improve the user interaction with Commodore – GS platform to manage margin calls and ensure accuracy and compliance of SIMM – GS Initial margin calculator.

The project involves working with multiple stakeholders across Operations, Strats, Technology and external vendors, and is managed through an agile methodology.

My responsibilities include

- Working as a scrum master to deliver improvements to Commodore and SIMM calculator, such that accurate and timely margin calls can be issued
- Maintaining and enhancing the Business Decision Models (BDM's) for issuing margin calls (in Signavio)
- Managing a team that is spread globally across 4 different timezones (US, UK, Singapore and India), including external consultants (under managed services) and responsible for their performance management
- Managed the Fixed Income Settlements team for 5 months during period of high employee churn

My key achievements include

- Delivered projects associated with initial and variation margin calculation of the firm and ensured that the firm is compliant as per industrywide margin rules regulations for the March 2017 and Sep 2017 release
- Improved STP of margin calls from 5% to 30% and improved margin call processing within SLA from 30% to 60%
- Implementation of third party RPA solution for automating repeated tasks such as reconciliation, regression etc. and help establish vendor managed centralized team for adoption
- Optimised 4 headcount through adoption of Docknight – a machine learning capable text mining tool for data capture to issue margin calls. Conducted build vs buy analysis to compare similar solutions such as Acadia Relay

### **Founder & CEO Stoho ([www.stoho.in](http://www.stoho.in))**

**June 2017 – Current  
Bengaluru, India**

Founder of a social networking platform that connects readers and writers through short stories. The objective of the platform is to encourage casual writers, provide them readership, motivate and mentor them, benchmark their work and eventually get some of them published. Presently it is a single person company and is managed through a time and material development contract.

My responsibilities in this role involves all the aspects of a business lifecycle. Key among them are -

- Managing the entire product lifecycle through a lean methodology - Conceptualizing the product, evaluating and managing contract terms, testing, seeking market feedback and iteratively improving the product. We moved from concept to MVP in 3.5 months
- Validating the proof of concept and driving the future product strategy
- Growth hacking with control on costs
- Scanning the market for complementary partners
- Managing daily operations, vendor management and Customer service

**Deputy Manager**  
**NTPC Ltd. ([www.ntpc.co.in](http://www.ntpc.co.in)), India's largest Power Utility**

**Mar 2011 – Apr 2015**  
**Noida, India**

Responsible for the delivery of ash handling structures of 9 thermal power plants spread across India (valuing \$200mm USD) from concept to commissioning. This included working with various stakeholders – government agencies, different engineering divisions, EPC contractors and construction engineers. The projects were managed through both Fixed Price and Time & Material Development contracts.

My responsibilities include

- Managing the lifecycle of ash handling plant in a power project – planning, estimation, preparing specifications, vendor selection, detailed engineering, construction management, commissioning and contract closing
- Managing costs and schedules, while maintaining project quality, mitigating risks and ensuring work is completed as per specification
- Driving the knowledge management initiatives across the division and mentoring new joiners
- Participating in company's recruitment process for identifying and selecting new talent

My key achievements include

- Resolved long-standing regulatory issues of land acquisition and environment clearance by justifying the additional land requirement for ash dyke to Ministry of Environment and Forests
- Convinced top management to write off cost incurred on partly constructed 284m long bridge stalled since 1981. Re-initiated design contract for new bridge, negotiated price, drafted contract and evaluated bids
- Led a 10 member cross-functional team to standardize ash handling structures of a power plant. This has reduced engineering cycle time by three months and reduced construction cycle time by six months
- Spearheaded knowledge management initiatives at the department level through quality circles, enterprise networking, standardization of technical specifications for bidding and technical documentation initiatives
- Created and monitored strategic partnerships with premier engineering institutions for technical consulting

**Assistant Manager**  
**NTPC Ltd. ([www.ntpc.co.in](http://www.ntpc.co.in))**

**June 2007 – Feb 2011**  
**Noida/Bihar, India**

Construction engineer responsible for the delivery of railway siding and township construction projects. Later moved to design engineering where I used to design the civil aspects of ash handling structures. The projects were managed through Fixed Price contract. Was among the top 5 new joiners of our batch who moved from construction to design.

My key achievements include

- Saved \$3mm USD for each 800MW unit by analyzing properties of fly ash and revising design parameters for silos
- Improved costing accuracy by 10% by revamping & standardizing quantity estimation model of civil works
- Supervised construction of railway siding during period of labour unrest, mitigating quality and timeline challenges while managing stakeholder expectations

## EDUCATION

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**One-year full-time Post Graduate Diploma in Management (PGPX)**  
**Indian Institute of Management, Ahmedabad – India's top Ivy League College**  
 CGPA - 3.23 out of 4.33

**2015 – 2016**

**Bachelor of Technology (Civil)**  
**National Institute of Technology, Silchar**  
 CGPA – 7.88 out of 10

**2003 – 2007**