

THOMAS LENTZ

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PROFESSIONAL EXPERIENCE

CONSULTING MANAGER

Undisclosed hotel

Mai 2017 to September 2017

Courchevel, FR

Joined the ageing management structure of the hotel and administered modernization and enhancements in all major areas of the business. Successfully audited HR, IT, security, customer relationship, supplier relationship, business model, prediction models, compliance and accounting. The final target was to upgrade and reevaluate the asset for its sale, currently in discussion.

PROJECT MANAGER

Sotralentz

Through 2016

Drulingen, FR – Jaipur, IN

Integrated our 100+ year old family business to develop a sustainable water treatment solution fitted to India. Made a substantial amount of contacts and developed an action plan to produce and expand from within the country only up until the company's unfortunate bankruptcy and liquidation from December to February.

CO-FOUNDER

Luxeries.com

Jan 2012 to 2016

Lausanne, CH

Co-founded the first luxury online resale platform in Switzerland specialized in pre-owned luxury fashion items. Formulated the company's strategy and adjusted the tactical objectives over the course of its activity. Established a diverse network and long-term collaboration with a growing number of strategic partners (suppliers, buyers, private owners, independent retailers etc.). Managed the budgeting process, general accounting and customer relations; implemented the advertising strategy which resulted in substantial traffic increase. Successfully balanced my student and professional life for a period of 2 ½ years committing full-time to the responsibilities of Luxeries.com

JUNIOR CONSULTANT

Air14, Federal Department of Defense, Civil Protection and Sport

February 2014 to August 2014

Payerne, CH

Coordinated the volunteering unit at the biggest air show of Swiss Air Force in history. Over the period of 6 months advised the organization committee on major decisions related to visitors' flow and logistics. Recruited a team of 50 volunteers. Coordinated the venue management, organised facilities and successfully improved the customer's experience at the event. Successfully supervised flow management of approx. 500 000 visitors.

BAR MANAGER

Café des Stagiaires

July 2013 to November 2013

Shanghai, CN

Managed the cash flow and maintained the budget of Cafe des Stagiaires 1, the first of increasingly successful French restaurants founded by students of *Ecole Hotelière de Lausanne* in Shanghai. Allocated the day-to-day operational activities of the bar and scheduled events over a period of 5 months. Managed customer relations and employee conflicts. Trained and introduced new staff. Co-designed the business plan for brand expansion. Adapted successfully to a new culture and language.

EDUCATION

- MBA** from Hult International Business School, San Francisco, US (2015-2016)
Specialization: Finance
- BSC IN HOTEL MANAGEMENT** from Ecole Hôtelière de Lausanne, Lausanne, CH (2010-2014)
Specialization: Finance and Marketing
Attended classes part-time in order to launch and manage Luxeries.com since 2012
- ECONOMICS** at HEC, Lausanne, CH (2008-2010)
- FRENCH BACCALAUREAT WITH HONORS** from Collège Champittet, Lausanne, CH (2005-2008)

SKILLS

Creative problem solving • Leadership • Communication • Interpersonal skills • Dependability • Conflict resolution • Adaptability • Teamwork • Ability to work under pressure • Decision making

ADDITIONAL

VOLUNTARY WORK

Ski camp counselor: Ensured youth's safety, planned and implemented activities for campers and coached groups of 15 to 20 children as a ski instructor.

Tutoring: Taught core economics course to EHL freshmen throughout the academic year as a final year student.

LANGUAGES

French: Mother tongue

English: Fluent

Spanish: Advanced

German: Intermediate

Chinese: Basic

IT

Windows operating systems, Mac OS X, MS office (Excel, Word, Powerpoint, Onenote, Outlook), Prestashop, Adobe Photoshop (basic), SPSS, Google Adwords, Google Analytics. Competent use of trending social networks

CERTIFICATIONS

GMAT: 640; TOEFL: 109